Public Disclosure and Private Information Acquisition: A Global-Game Approach

> Zhifeng Cai Rutgers University

Feng Dong Tsinghua University

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#### Introduction

- Public information disclosure is a crucial component of financial-macro regulations
- There are concerns, however, that public information could crowd out private-sector information generation...
- to the extent that overall information quality is harmed (Morris and Shin, 2002; Amador and Weill, 2010; Goldstein and Yang 2019)
- Typically, such conclusions are drawn from models where information are substitutes
- ▶ What if, information acquisitions are strategic complements?

#### Introduction

- This paper studies the impact of public information disclosure in a model of financial market with strategic information acquisition
- ▶ The model is a dynamic version of Grossman and Stiglitz (1980) with short-term investors
- ▶ Short-termism and resale needs creates information complementarity
  - Everyone wants to know what others know  $\rightarrow$  A beauty contest game
- ► Challenge: multiple equilibria may arise due to the complementarity → difficulty in analyzing comparative statics

### Main Results

 With equilibrium multiplicity we first analyze comparative statics, fixing an equilibrium

 $\rightarrow$  Finding: the crowding out effect of public disclosure is robust at each equilibria

▶ We then apply global game refinement, which gives a unique refined equilibrium

 $\rightarrow$  Finding: public disclosure crowds IN private information acquisition!

 $\rightarrow$  Overturns the crowding-out result, but why?

# Mechanism

- ▶ Role of global game: introducing strategic uncertainty
- ▶ Information complementarity + Strategic uncertainty  $\rightarrow$  Overturns the crowding-out result
- Without strategic uncertainty, investors have perfect knowledge about others' actions
  - $\rightarrow$  they only care about the "local" impact of public disclosure
  - $\rightarrow$  Information complementarity irrelevent if it is not a local property of the equilibrium allocation
- ▶ With strategic uncertainty, investors care about the "global" impact of public disclosure

 $\rightarrow$  they take into account global changes in the value of information, including both substitutability and complementarity forces  $\rightarrow$  crowding-in could arise

# General Model

- Continuum of agents. Each agent decides on a binary action of whether to acquire information or not
- ▶ Individual payoff is given by a generic function (micro-founded later):

 $\pi(\lambda,\tau,\chi)$ 

- ▶  $\lambda$ : Share of investors who acqu. info. (Average action)
- ▶  $\tau$ : Precision of public disclosure (Aggregate state)
- ▶  $\chi$ : Individual cost of acqu. info. (Individual state, -)
- There is strategic substitutability (complementarity) if  $\pi(.)$  is de(in)creasing in  $\lambda$ 
  - Grossman and Stiglitz (1980): global substitutability
  - Other forces could create complementarity: short-termism and resale motives; relative wealth concerns; private info. on endowment...
- ▶ Will study the impact of public disclosure  $\tau$  on equilibrium  $\lambda$

# Common Knowledge Equilibrium

At a common knowledge equilibrium (without global game refinement):

• Equilibrium  $\hat{\lambda}$  determined by

$$\pi(\hat{\lambda},\tau,\chi)=0$$

 $\Rightarrow$  Agents have perfect knowledge about others' action  $\hat{\lambda}$ .

• Hence the impact of public disclosure is evaluated at the particular  $\hat{\lambda}$ :

$$\frac{d\hat{\lambda}}{d\tau} = -\frac{\frac{\partial\pi}{\partial\tau}\left(\lambda,\tau,\chi\right)}{\frac{\partial\pi}{\partial\lambda}\left(\lambda,\tau,\chi\right)}\Big|_{\lambda=\hat{\lambda}}$$

 The lack of strategic uncertainty means only the local value of information matters

#### Global Game Refinement

- ▶ Assume that  $\chi$  is heterogeneous and private information  $\Rightarrow$  Higher order belief matters
- Equilibrium follows a cutoff rule: acquire information iff  $\chi_i$  is below some equilibrium threshold  $\hat{\chi}$ .
- ▶ This cutoff is determined by: (Morris and Shin, 2003)

$$\int \pi(\lambda,\tau,\hat{\chi})d\lambda = 0$$

- The integration over  $\lambda$  captures strategic uncertainty as agents can never observe the entire distribution of individual state
- The impact of public disclosure now needs to take into account its impact on all possible values of λ:

$$\frac{d\hat{\chi}}{d\tau} = -\frac{\int \frac{\partial \pi}{\partial \tau} \left(\lambda, \tau, \hat{\chi}\right) d\lambda}{\int \frac{\partial \pi}{\partial \chi} \left(\lambda, \tau, \hat{\chi}\right) d\lambda}$$

## Why Global Games give different prediction?

Without global game: (focus on the stable equilibrium where information are locally substitutes):

$$\frac{d\hat{\lambda}}{d\tau} = -\frac{\frac{\partial\pi}{\partial\tau} \left(\lambda, \tau, \chi\right)\Big|_{\lambda = \hat{\lambda}}}{\underbrace{\frac{\partial\pi}{\partial\lambda} \left(\lambda, \tau, \chi\right)\Big|_{\lambda = \hat{\lambda}}}_{<0}}$$

▶ With global game:

$$\frac{d\hat{\chi}}{d\tau} = -\underbrace{\frac{\int \frac{\partial \pi}{\partial \tau} \left(\lambda, \tau, \hat{\chi}\right) d\lambda}{\int \frac{\partial \pi}{\partial \chi} \left(\lambda, \tau, \hat{\chi}\right) d\lambda}}_{<0}$$

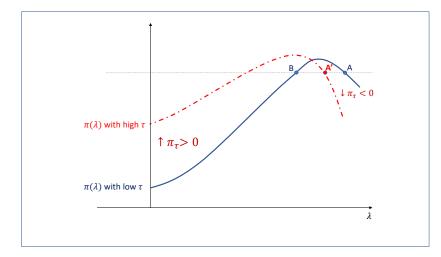
The key difference lies in the numerator where, in the former case, the impact of public disclosure on value of info. is evaluated at a particular point:

$$\left.\frac{\partial \pi}{\partial \tau}\right|_{\lambda=\hat{\lambda}}$$

• ...while in the latter case, the impact of public disclosure is evaluated for all ranges of  $\lambda$ , due to the presence of strategic uncertainty:

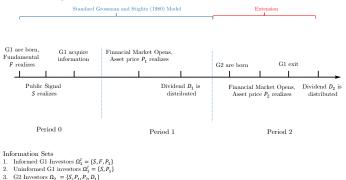
$$\int rac{\partial \pi}{\partial au} d\lambda$$

# Graphic Illustration



# The Micro-founded Model

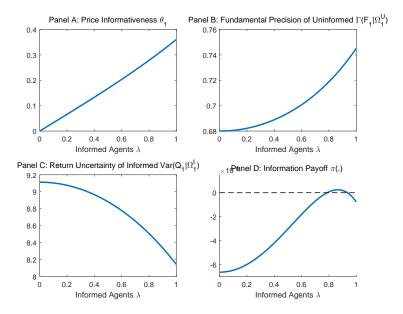
Standard Grossman and Stiglitz (1980) model extended with an additional round of trading: short term trades creates resale demands



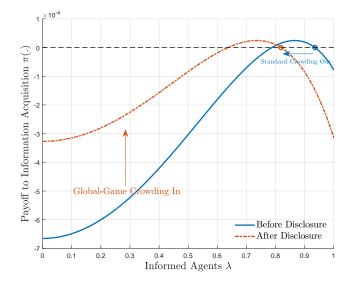
 ▶ Information substitutability: More informed investors ⇒ more information content in the current stock price ⇒ lower incentive to acquire information....
▶ Information complementarity:

More informed investors  $\Rightarrow$  more information content in the resale stock price  $\Rightarrow$  higher incentive to acquire information....

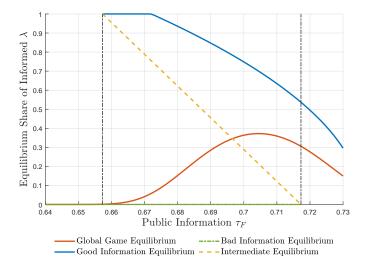
#### The value of information



# Graphic Illustration



## **Optimal Disclosure**



# Conclusion

- This paper studies impact of public disclosure in a model with information complementarity due to short term stock investments and resale demands
- Multiple equilibrium can arise which give rise to difficulty in analyzing equilibrium
- Use global game to refine equilibria and find that public disclosure crowds in more private information acquisition (while none of the underlying equilibrium delivers such property)
- Strategic uncertainty plays crucial role in driving the crowding-in result